





National Association of Black Owned Broadcasters





To:

The Honorable Hillary Clinton Post Office Box 5256 New York, NY 10185-5256

The Honorable Ted Cruz P.O. Box 25376 Houston, TX 77265

The Honorable John Kasich 4679 Winterset Drive Columbus, OH 43220

The Honorable Bernie Sanders PO BOX 852 Burlington, VT 05402

Mr. Donald Trump 725 Fifth Avenue

New York, NY 10022

Democratic National Committee Attn: The Honorable Debbie Wasserman Schultz, Chairwoman 1114 Longworth House Office Building Washington, DC 20515

Green Party National Committee

Attn: Jan Martell, Secretary 6411 Orchard Avenue, Suite 101, Takoma Park, MD 20912

Libertarian National Committee Attn: Wes Benedict, Executive Director

1444 Duke St. Alexandria, VA 22314-3403

Republican National Committee Attn: The Honorable Reince Priebus, Chairman 310 First Street SE Washington, DC 20003

Keep the Promise III Attn: Jon Francis, President P.O. Box 1058 Cisco, TX 76437

Make America Great Again

Attn: Leslie Caldwell, Secretary 208 E 51st Street, Suite 157 New York, NY 10022

New Day for America Attn: Matt Carle, Executive Director 4679 Winterset Drive Columbus, OH 43220

Priorities USA Action Attn: Buffy Wicks, Executive Director 1718 M Street NW #204 Washington, DC 20036-4504 April 18, 2016

Dear Colleagues:

RE: Political Campaign Engagement with Minority-Owned Media

We write to appeal to each of you to confirm that minority-owned media will be included as a major component of your advertising plans throughout the 2016 campaign.

Our constituents, comprising nearly 30% of the electorate, want and deserve to hear from all sides of public policy debates.

For nearly 200 years, minority-owned media has been the benchmark for <u>credibility</u> and the key to generating enthusiastic <u>engagement</u> by voters of color. For this reason, ads in minority publications have enormous impact relative to their cost.

Credibility and engagement of voters must be earned over time from the beginning to the end of campaigns. They cannot be produced with a twenty-year-old recycled ad template published in the final two weeks of a campaign - a pattern that we have seen appear every two years.

Placing ads throughout the campaign, in newspapers, websites, or broadcast stations that represent voters of color, demonstrates that the candidate "walks the walk" of supporting minority entrepreneurship. This remains an issue of profound importance to voters of color and is a key issue on which all of the parties and candidates should agree.

At your disposal are a host of minority-owned media outlets: over 400 newspapers, over 500 radio stations, over two dozen widely read minority-owned political and social justice websites, and over a dozen widely viewed cable channels. We can provide lists of these outlets on request.

Please respond within ten days to promptly to advise us of your specific plans to use minority- owned print, broadcast, and online media throughout the remainder of this year's campaign. We look forward to sharing your plans with our constituency.

Sincerely, */

Kim M. Keenan President and CEO Multicultural Media, Telecom and Internet Council (MMTC)

Martha Montoya President National Association of Hispanic Publications

Marc H. Morial President and CEO

National Urban League

Mee Moua President and Executive Director Asian Americans Advancing Justice | AAJC

Denise Rolark-Barnes Chair National Newspaper Publishers Association

Hilary O. Shelton Director, Washington Bureau and Senior Vice President for Advocacy and Policy NAACP

Sonny Skyhawk Founder American Indians in Film and Television

Brent Wilkes National Executive Director League of United Latin American Citizens (LULAC)

James Winston President and Executive Director National Association of Black Owned Broadcasters

^{*/} The contact person for this letter is Kim Keenan, Esq., President and CEO, MMTC, 240-516-6828, <u>kkeenan@mmtconline.org</u>.