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Table of Contents

Introduction	Page 2	
Step 1: Do Relevant Work		
Places to LookDigital Skills Training and CoursesPeer GroupsPodcasts	Page 4 Page 5 Page 8 Page 8	
Step 2: Listen to The Buzz	Page 10	
Places to LookTop Companies to Work For	Page 10 Page 11	
Step 3: Start Applying	Page 14	
Where to Start	Page 14	
Step 4: Identify Conferences and Tech Weeks to Attend	Page 16	
 LGBTQ Tech Conferences and Events People of Color Conferences and Fairs Women in Tech Conferences Tech and StartUp Conferences Tech Weeks 	Page 16 Page 16 Page 17 Page 18 Page 18	
Acknowledgments		
Sponsors	Page 21	

Introduction

The U.S. Department of Labor's Bureau of Labor Statistics (BLS) defined high-tech industries as those having high concentrations of workers in science, technology, engineering, and mathematics (STEM) occupations. According to the BLS, high-tech industries provided almost 10 percent of all jobs in the U.S. economy in 2016. High-tech sector employment is projected to continue to shift towards service-providing industries from 82.8 percent in 2016 to 85 percent in 2026. Learn more about high tech industries in the BLS's Beyond The Numbers, Volume 7, Number 7 (May 2018): https://www.bls.gov/opub/btn/volume-7/high-tech-industries-an-analysis-of-employment-wages-and-output.htm.

For purposes of this guide, MMTC includes broadband, information technology and communication (ITC), and wireless industries in its definition of high-tech industries. Technology employment in the United States expanded by more than 260,000 jobs in 2018; and at \$1.8 trillion, the tech sector is one of the largest components of the nation's economy, according to CompTIA's *Cyberstates 2019*, an annual analysis of the nation's industry published by CompTIA.

Currently, the wireless industry supports over 4.7 million jobs and contributes roughly \$475 billion annually to the American economy. The wireless companies in the U.S. will invest about \$275 billion into building the next generation of wireless networks, i.e. 5G. This investment is expected to create three million new jobs as per Accenture. For more information read these articles:

- "U.S. Wireless Industry Contributes \$475 Billion Annually to America's Economy and Supports 4.7 Million Jobs, According to New Report" https://newsroom.accenture.com/news/us-wireless-industry-contributes-475-billion-annually-to-americas-economy-and-supports-4-7-million-jobs-according-to-new-report.htm

Succeeding at landing the right job in the tech sector that meets your career goals begins with a job search strategy. The *MMTC Jumpstart Your Tech Career Guide* provides a four-step process along with resources to help you develop and execute your tech job search strategy.

The four steps include:

- Step 1: Do relevant work.
- Step 2: Listen to the buzz.
- Step 3: Start applying.
- Step 4: Identify conferences and tech weeks to attend for training, resources, information sharing, and networking.

Each of these steps is discussed in detail below. They are not meant to be chronological. Use them according to what you need to create a cohesive process for your job search.

The MMTC Jumpstart Your Tech Career Guide is a living, interactive document that will be updated from time to time. If you have additional recommendations for resources, please send them to media@mmtconline.org. It will be made available on MMTC's website.

Step 1: Do Relevant Work

Just about every job description and recruiter says you "need real world experience before you apply," but how are you able to get experience if no one will hire you to get experience in the first place?

- Find internships, externships, or fellowships while you're still in school.
- Volunteer your time during summer and winter breaks.
- Freelance to develop your skills working on various tech jobs.
- Build your expertise with the support of free, scholarship-based, or affordable courses.
- Join local and online peer groups and attend for information sharing and networking opportunities.

Places to Look:

1) VolunteerMatch

Website: www.volunteermatch.org

Training: http://learn.volunteermatch.org

2) Catchafire

Website: www.catchafire.org

Training: https://catchafireblog.org

3) Fiver

Website: www.fiverr.com

Training: https://learn.fiverr.com

Digital Skills Training and Courses (includes scholarships):

Scholarships

- Flatiron's The Women Take Tech Initiative https://flatironschool.com/scholarships/women-take-tech
- General Assembly's Make It Happen Scholarship https://generalassemb.ly/apply/december-wdi-scholarship-application
- General Assembly's Scholarship of Partner-Supported Program https://generalassemb.ly/how-we-work/social-impact

- General Assembly's Women in Tech Scholarship https://learn.generalassemb.ly/women-in-technology-scholarship
- OHUB@Flatiron Scholarship https://flatironschool.com/the-flatiron-opportunity-scholarship
- Scholarships at Udacity www.udacity.com/scholarships
- Udacity and AT&T Aspire to Tech Scholarship www.udacity.com/scholarships/att
- Women Techmakers Udacity Scholarship www.coursera.org/specializations/google-it-support

Digital Skills Training and Courses

- AT&T Aspire Nanodegree Program, an e-learning website that offers courses in front-end web development, data analytics, iOS development and programming, and more (partners with Udacity)
 www.att.jobs/nanodegree-program-provides-affordable-training-tech-jobs
- Class Central, a website offering 8,000 open online courses including business, computer science, and data science www.classcentral.com
- Codeacademy, an online website that teaches coding www.tmcf.org/our-events/event/the-pitch-2019/17057
- Coding Opportunities for Girls and Young Women prepared by Sasha Ariel Alston, author of Sasha Savvy Loves to Code www.schoolentrancetests.com/2019/08/coding-career
- Comcast Internet Essentials Learning Center, a hub for finding free online tutorials and in-person classes https://internetessentials.com/learning
- Coursera, a website that partners with universities and organizations to offer courses online and certificates (free to join and charges a course fee) www.coursera.org

- Dash General Assembly, a free online course that teaches the basics of web development through projects you can do in your browser https://dash.generalassemb.ly
- EdX, an open online course provider with university-level courses developed by schools, nonprofit organizations and corporations www.edx.org
- Facebook Business, a free eLearning course series about Facebook marketing, Instagram, Audience Network, Messenger, WhatsApp, and Workplace www.facebook.com/business/learn/courses?ref=ens_rdr
- Facebook Community Boost, a digital education and skills training program for businesses and workers www.facebook.com/boost/events
- Flatiron School, a educational organization that teaches software engineering, computer programming, data science, and UX/UI design https://flatironschool.com
- General Assembly, an education company that offers fee-based on campus and online courses on web development, data, design, business, and more https://generalassemb.ly
- Google IT Support Professional Certificate <u>www.coursera.org/specializations/google-it-support</u>
- Google Digital Garage
 https://learndigital.withgoogle.com/digitalgarage/courses
- Grow with Google, a free in-person and online training site that offers technology courses and tools https://grow.google
- Harvard Online Learning, a fee-based online courses on computer science, data science, and programming https://online-learning.harvard.edu
- IT Career Finder, a web portal designed to help IT professionals advance their careers with certification training and job search tools www.itcareerfinder.com/find-training.html

- Khan Academy, a nonprofit website that offers free computing courses (high school and college-level)
 www.khanacademy.org/computing
- LinkedIn Learning (formerly Lynda.com), an online course website that provides career training in business software and tools, career development, marketing, and more (first month is free) www.linkedin.com/learning/me
- Microsoft Learn, a free training series on Azure, Dynamics, PowerBI, and Microsoft 365
 https://docs.microsoft.com/en-us/learn
- MIT OpenCourseWare (OCW), a free web-based publication of virtually all MIT course content https://ocw.mit.edu/index.htm
- Opportunity Hub (OHUB), a multi-campus coworking space, tech hub and entrepreneurship incubator intentionally focused on increasing authentic diversity, equity & inclusion in the tech, startup and venture ecosystem http://opportunityhub.co
- The Linux Foundation Training, a free online-learning course website that offers a range of open source topics from Linux to blockchain, networking to cloud, and everything in between https://training.linuxfoundation.org/resources/free-courses
- Today at Apple, a series of free classes on coding and apps, new apple products, art and design, video, and photography that are offered at local Apple stores www.apple.com/today
- Twitter for Business, a free resource center that provides training on how to use Twitter
 https://business.twitter.com/en/basics.html
- Udacity, an online learning company that offers over 30 Nanodegree programs and courses in artificial intelligence, autonomous systems, business, cloud computing, data science, programming and development (fee-based) www.udacity.com

Peer Groups:

- Meetup Groups in Local Area <u>www.meetup.com/find/tech</u>
- Google's Women Techmakers www.womentechmakers.com
- TechConneXt Facebook Group www.facebook.com/groups/TCXCommunity
- TechFam Facebook Group www.facebook.com/groups/TechFam/?ref=br_rs
- Techqueria: Latinx in Tech Facebook Group www.facebook.com/groups/techqueria
- Black Tech Women Facebook Group www.facebook.com/blacktechwomen
- Women Who Tech Facebook Group www.facebook.com/groups/womenwhotech
- Lesbians Who Tech & Allies Baltimore Facebook Group www.facebook.com/groups/leswhotechbaltimore
- Lesbians Who Tech & Allies DC Facebook Group <u>www.facebook.com/groups/287015501485299</u>
- Lesbians Who Tech & Allies LA Facebook Group <u>www.facebook.com/groups/LWTLosAngeles</u>
- LGBTQ Tech Facebook Group www.facebook.com/groups/573794533011112

Podcasts:

 Be Bitwise Podcast: Features discussions that encourage more people of color and women to enter the field of technology.
 https://podcasts.apple.com/us/podcast/be-bitwise/id1394078406?mt=2

- Blacks in Tech Podcast: Features discussions about career opportunities and diversity and inclusion for African Americans in the tech field. https://podcasts.apple.com/us/podcast/bit-blacks-in-technology/id1030047697
- Black Tech Unplugged Podcast: Features stories about Blacks in tech. https://blacktechunplugged.com
- Good Byte Ventures' Tech Forward Podcast: Features discussions about the role of diversity and inclusion in the technology and media industries in the U.S. and beyond.

https://goodbyteventures.com/tech-forward-podcast

- IT Career Energizer Podcast: Features discussions on how to start a career in information technology. https://itcareerenergizer.com
- Latinos in Tech Podcast: Features interviews with Latinos who work in STEM. https://podcasts.apple.com/us/podcast/latinos-who-tech/id1457481391
- Professional Development for Women and Minorities Podcast: Features
 interviews with leading corporate and agency executives.
 https://player.fm/series/professional-development-for-women-and-minorities
- Tech Inclusion Podcast: Features discussions with change makers, diversity and inclusion leaders, and innovators driving diversity and inclusion in the tech ecosystem and beyond. https://changecatalyst.co/podcast
- The Women in Tech Show: A Technical Podcast: Features technical interviews with prominent women in technology. https://player.fm/series/1300413
- WashingTECH Tech Policy Podcast: Features tech law and policy news and interviews.

www.iheart.com/podcast/53-washingtech-tech-po-28387708

Step 2: Listen to the Buzz

Pay attention if various lists, forums, and magazines for best companies to work for according to minority or women-owned businesses appear regularly in your online search and discussions. That means there is buzz!

In addition, various federal agencies have identified the need for shaping up the future of workforce and have promoted initiatives and programs. Check out the resources below.

Places to Look:

- The Federal Communication Commission created the "Broadband Infrastructure Deployment Job Skills and Training Opportunities" Working Group to improve job skills training and development opportunities the broadband infrastructure deployment workforce. https://docs.fcc.gov/public/attachments/DA-19-432A1.pdf
- The U.S. Department of Labor promotes creating new career paths in various industries including Information Technology and Communication through Apprenticeship models.
 www.dol.gov/apprenticeship
- The National Science Foundation (NSF) has included "Future of Work at the Human-Technology Frontier" as one of the 10 Big Ideas for Future NSF Investments.
 www.nsf.gov/eng/futureofwork.jsp
- The National Urban League has a dedicated website on Apprenticeship programs that explains how you can get connected with its participating affiliates.
 - http://uajp.iamempowered.com
- National Minority Supplier Development Council www.nmsdc.org/Facts-and-Figures.pdf
- Black Enterprise
 <u>www.blackenterprise.com/wp-content/static/lists//50bestfordiversity-2017/index.html</u>
- Break Into Tech, The Step-By-Step Path To a Great Tech Job www.breakinto.tech/get-course

- Forbes List of Helpful Sites For Finding Jobs in Tech www.forbes.com/sites/laurencebradford/2016/10/24/helpful-sites-for-findingyour-next-tech-job/#5466a1a6b9d6
- AnitaB.org's Top Companies for Women Technologists https://anitab.org/accountability/top-companies

Top Companies to Work For:

1) Apple

Website: https://www.apple.com

Opportunities: https://www.apple.com/jobs/us
Supplier Diversity: www.apple.com/procurement

2) AT&T

Website: https://www.att.com
Opportunities: https://www.att.jobs

Supplier Diversity: www.attsuppliers.com/sd/business.aspx

3) Charter Communications, Inc.

Website: https://www.spectrum.com Opportunities: https://jobs.spectrum.com

Supplier Diversity: https://jobs.spectrum.com/diversity-and-inclusion

4) Comcast

Website: https://corporate.comcast.com
Opportunities: https://jobs.comcast.com

Supplier Diversity: http://corporate.comcast.com/our-values/diversity-

inclusion/supplier-diversity

5) Facebook

Website: www.facebook.com

Opportunities: www.facebook.com/careers

6) Google

Website: https://google.com

Opportunities: https://careers.google.com/jobs

Supplier Diversity: www.google.com/diversity/suppliers

7) Microsoft

Website: https://microsoft.comm

Opportunities: https://careers.microsoft.com/us/en

Supplier Diversity: www.microsoft.com/en-us/procurement/diversity-

overview.aspx

8) T-Mobile

Website: www.t-mobile.com

Opportunities: www.t-mobile.com/careers

Supplier Diversity: www.t-mobile.com/our-story/working-

together/suppliers/supplier-diversity

9) Twitter

Website: https://twitter.com

Opportunities: https://careers.twitter.com/en.html

10) Uber

Website: www.uber.com

Opportunities: www.uber.com/us/en/careers

11) Verizon Communications, Inc.

Website: www.verizon.com

Opportunities: www.verizon.com/about/careers

Supplier Diversity: www.verizon.com/about/our-company/supplier- diversity

12) Adams Communication & Engineering Technology Inc.

Website: www.adamscomm.com

Opportunities: www.adamscomm.com/careers

13) Agilent Technologies

Website: www.agilent.com

Opportunities: www.agilent.com/univ_relation/index.shtml

14) Earl G. Graves Ltd.

Website: www.blackenterprise.com

Opportunities: https://jobs.blackenterprise.com/jobs/telecommunications-

0856613-b

15) Harpo Inc.

Website: www.oprah.com

Opportunities: http://careers.own.tv

16) Trillion Communications Corp.

Website: www.trillionusa.com

Opportunities: www.trillionusa.com/careers

17) Urban One Inc.

Website: https://urban1.com

Opportunities: https://urban1.com/careers

18) W3R Consulting

Website: www.w3r.com

Opportunities: www.w3r.com/careers

19) World Wide Technology Inc.

Website: www.wwt.com

Opportunities: www.wwt.com/careers/internship-program

20) AECOM Technology

Supplier Diversity: www.aecom.com/small-businesssupplier-diversity

21) Dell Technologies

Supplier Diversity: www.dell.com/learn/ee/en/eecorp1/cr-supplier-diversity-

stds?s=corp

22) IBM

Website: www.ibm.com

Supplier Diversity:

www.ibm.com/ibm/responsibility/2015/supply_chain/supplier_diversity.html

23) Intel Corp.

Website: www.intel.com

Opportunities: www.intel.com/content/www/us/en/jobs/jobs-at-intel.html Supplier Diversity: https://supplier.intel.com/static/supplierdiversity

24) Johnson Controls

Supplier Diversity: www.johnsoncontrols.com/suppliers/supplier-diversity

Step 3: Start Applying

With some experience under y our belt, start applying to your dream job but first, market yourself and help employers find YOU! Here's a good article to get you going: www.themuse.com/advice/no-coding-skills-no-plan-to-pick-them-up-you-can-still-land-an-awesome-tech-job.

Where to Start:

LinkedIn: <u>www.linkedin.com</u>

Indeed: www.indeed.com

Dice: www.dice.com/jobs

Hired: https://hired.com

Underdog.io: https://underdog.io

• TripleByte: https://triplebyte.com

• The Muse: www.themuse.com

Product Hunt: <u>www.producthunt.com/jobs</u>

AngelList: https://angel.co

• Hire Tech Ladies: https://new.hiretechladies.com

PowerToFly: https://powertofly.com/jobs

GitHub: https://jobs.github.com

• Women in Technology: https://womenintechnology-jobs.careerwebsite.com

People of Color in Tech: www.pocitjobs.com

Diversity in Tech: www.diversifytech.co

Women 2.0's Lane: https://lane.women2.com

Limbo: www.limbo.io

- WomenHack: https://womenhack.com
- Nonprofit Technology Network: <u>www.nten.org/jobs</u>
- Blacks in Technology: www.blacksintechnology.net/jobs-board
- Latinas in Tech Career Hub: www.latinasintech.org/news
- BDPA's IT Diversity Careers: <u>www.itdiversitycareers.com</u>
- Wonder Women Tech: https://wonderwomentech.com/wwtjobs

Step 4: Identify Conferences and Tech Weeks to Attend for Training, Resources, Information Sharing, and Networking.

LGBTQ Tech Conferences and Events:

- Lesbians Who Tech and Allies San Francisco Summit https://lesbianswhotech.org/sanfrancisco2019
- Out in Tech Events (various cities) https://outintech.com/events
- Out to Innovate[™] Summit for LGBTQ+ People in STEM www.noglstp.org/outtoinnovate
- TransTech Social Summit www.transtechsocial.org/summit

People of Color Tech Conferences and Fairs:

- AFROTECH Conference <u>https://experience.afrotech.com</u>
- blackcomputHer Conference (for Black women and girls in STEM)
 https://blackcomputeher.org/blackcomputeher-2019
- BDPA Annual Technology Conference www.bdpa.org/events/EventDetails.aspx?id=1140077
- Blacks in Tech Conference <u>http://bitcon.tech</u>
- Black Women Talk Tech www.blackwomentalktech.com
- DisruptIndy Midwest Tech Diversity Summit http://disruptindy.com
- HUE Tech Summit (women of color) <u>https://huetechsummit.com</u>
- Latin Tech Conference <u>https://latintech.io</u>

- Latinas in Tech Silicon Valley Summit www.latinasintech.org/summit
- LULAC Latinx Tech Summit www.latinxtechsummit.org/home
- National Association of Black Engineers Annual Convention http://convention.nsbe.org
- Project NorthStar Conference www.northstarphl.com
- REFACTR.TECH
 http://refactr.tech/index.html
- TechConneXt www.blackenterprise.com/techconnext
- Tech Inclusion Career Fair https://techinclusion.co/career-fair
- The Black is Tech Conference http://blackistechconference.com

Women in Tech Conferences:

- AnitaB.org's Grace Hopper Celebration <u>https://ghc.anitab.org</u>
- Global Tech Women's Voices Conference www.globaltechwomen.com/voices-global-conference.html
- Tech Women Rising Conference http://techwomenrising.org
- Women of Silicon Valley Conference www.womenofsiliconvalley.com
- Women in Tech Festival https://siliconvalleyforum.com/women-in-tech-festival

- Women in Technology Summit www.witi.com/conferences/2019/summit
- Women in Tech Summit (regional locations) https://womenintechsummit.net
- Wonder Women Tech Summit (regional locations) https://wonderwomentech.com/conferences

Tech and StartUp Conferences:

- Nonprofit Technology Network's Annual Nonprofit Technology Conference www.nten.org/ntc
- Startup Grind Global Conference www.startupgrind.com/conference
- SXSW www.sxsw.com
- TechDay NY https://techdayhq.com/new-york

Tech Weeks:

- Atlanta Black Tech Week https://atlantablacktechweek.org/home
- Blacktech Week (Miami) http://blacktechweek.com
- DC StartUp Week <u>https://dcstartupweek.org</u>
- Empire Startups New York FinTech Week https://empirestartups.com/events/ny-fintech-week-2019
- Glendale, CA Tech Week www.glendaletechweek.com
- OHTec Week <u>www.techweekneo.com</u>

- Philly Tech Week <u>https://2019.phillytechweek.com</u>
- Techstars Startup Weekend (multiple locations) www.techstars.com/startup-week

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